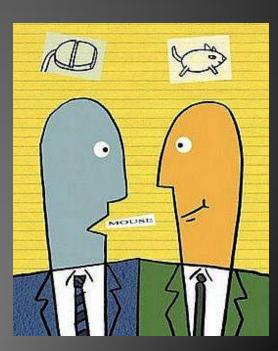
# Issues with Communication

Written and Verbal



## Benefits of a Diverse Workplace

- Attract and retain best people
- Gain greater market share
- More effective problem solving
- More powerful innovation and creativity
- Increase organizational flexibility
- Contribute to social responsibility
- Increase profits

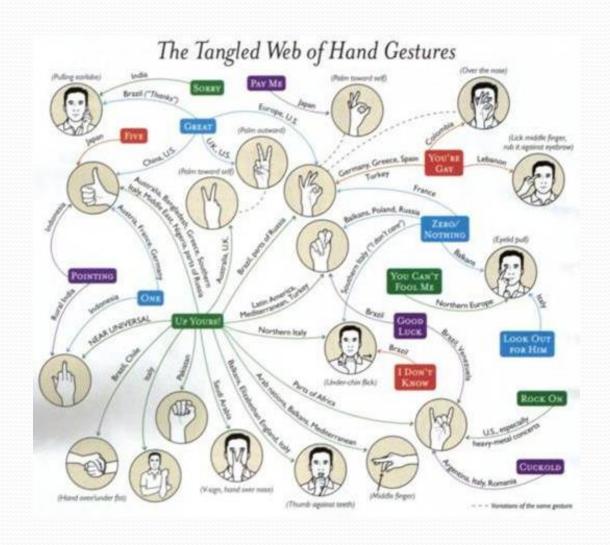


## Non-Verbal Communication

- Gestures
- Personal space
- Greetings
- Concepts of time

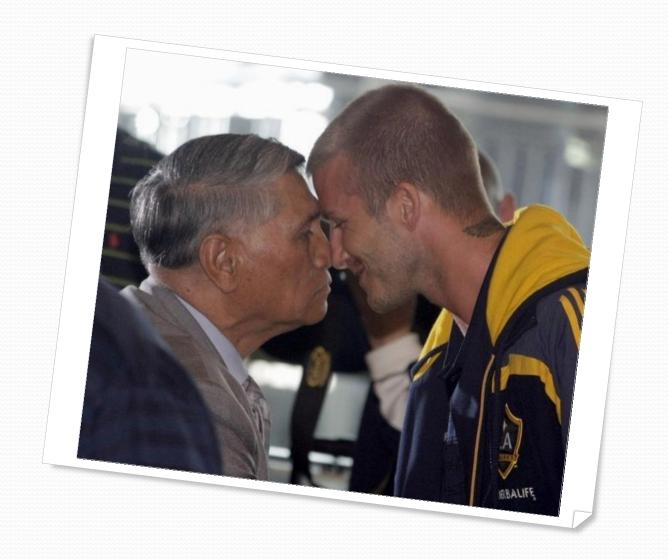
- Physicality
- Facial expressions
- Eye contact
- Posture

## Web of Hand Gestures



# Maori "Hongi" Greeting

New Zealand



# Lack of Personal Space

Russia



### Common Greeting in Latin America

Argentina



## More Communication

#### **Verbal**

- Tone of voice
- Diction
- Directness
- Idioms

#### Written

- Translation
- Formality
- Titles
- Dates

## Idioms

- Should be avoided
- Do not translate between languages



## Lost in Translation



la "familiale" PscHiff transporte 7 personnes... de joie!

## Lost in Translation





### **Chevy Nova**

Did not sell well in Mexico



## Eliminating Miscommunication

#### Do...

- Be brief
- Speak slowly and clearly
- Cite numbers and dates carefully
- Double-check when has been said or agreed upon
- Ask for feedback from listener

#### Don't...

- Use ambiguous words
- Use slang, jargon or idioms
- Refer to popular culture
- Talk down to the other person
- Rephrase until it is clear it is necessary